



MEMBERSHIP APPLICATION

Company Name _____

Headquarter Address _____

Telephone _____ Fax _____

Email _____

Website _____

Date Business Opened _____

Primary ESCA Contact & email address _____

Title _____

Primary Contact Signature _____

Secondary ESCA Contact & email address _____

Branch Locations: _____

(Please list all operating branch locations and contacts with email addresses for each on the lines above)

PLEASE CHECK ALL SERVICES YOUR COMPANY PROVIDES

- | | | |
|--------------------------------|--------------------------------|---|
| Air Freight | Freight Forwarding | Plumbing |
| Audio/Visual | Furniture | Registration |
| Carpet | General Service Contractor | Rigging |
| Cleaning/Maintenance | Installation & Dismantling | Security |
| Computer Rental | Insurance | Supplier to general service contractors |
| Convention Center | Labor | Telecommunications/Internet |
| Custom Exhibit Rental Services | Labor Force | Connectivity |
| Customs Clearance | Lighting | Temporary Help/Booth Assistance |
| Decorating | Material Handling/Drayage | Tents |
| Display Construction | Media – magazines, newsletters | Other _____ |
| Electrical | Modular Aluminum System | |
| Exhibit Transportation | Photography | |
| Floral | | |

PAYMENT INFORMATION

I have enclosed a check. (Payable to ESCA)

Please charge my credit card.

Credit Card Number _____ Exp. Date _____

Name on Card _____ CW # * _____

* Visa/MasterCard: The last 3 digits of the card number printed in the signature space on the back of the card.
 American Express: The 4-digit number printed above and to the right of the raised number on the front of the card.

Billing Address _____ Date of Application _____



Membership is open to any company (sole proprietorship, partnership or corporation) engaged in providing services and materials normally furnished for trade shows, conventions, exhibitions and corporate or other meetings. ESCA membership is comprised of seven categories:

**Class I:
GENERAL SERVICE CONTRACTOR**

(Voting). Any entity engaging as a general service contractor that has been in business for a minimum of 2 years and produces (6) 200-booth shows in a one year period, maintains a warehouse, owns exhibition set-up equipment, has 10 or more permanent employees and is capable of complete show production without the use of sub-contractors. Branch offices are included for calculation of annual dues.

Headquarter Office	\$795
Branch offices 1-2.....	\$400
3-6.....	\$1200
7-10.....	\$3500
11-15.....	\$7500
16+.....	\$9000

**Class II:
SPECIALTY CONTRACTOR**

(Voting). Any entity actively engaged as a specialty contractor providing a specific service i.e. audio visual, electrical, floral, photography, drayage, exhibit construction, booth cleaning, I & D, freight carriers, freight-forwarding and furniture and equipment rental. Branch offices are included for calculation of annual dues.

Headquarter Office.....	\$595
Branch offices 1-2.....	\$300
3-6.....	\$900
7-10	\$1800
11-15	\$3000
16+.....	\$5000

**Class III:
ASSOCIATE**

(Voting). Any entity that supplies equipment, materials, financial services, internet services, business services, or ancillary services to ESCA Member companies.

Member Office	\$800
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**Class IV:
LABOR ORGANIZATION**

(Non-Voting). Any labor organization whose members provide services to Association member companies. Class V membership must be approved by a majority of the Board of Directors voting at a regularly scheduled meeting or by mail or fax vote.

National Headquarters	\$500
Local.....	\$50

**Class V:
FACILITY**

(Voting). All convention and exhibition venues are eligible for membership in ESCA.

Facility.....	\$300
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**Class VI:
INDIVIDUAL MEMBER**

(Voting). Any person providing consultation or management services to exhibitions, trade associations and independent exhibition organizers that are unaffiliated with Class I, II or III members. Floor managers are in this category.

Individual	\$200
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**Class VII:
HONORARY MEMBER**

(Non-Voting). Any individual not otherwise eligible for membership in ESCA elected by a two-thirds majority of the Board of Directors in recognition of significant contributions to the objectives and purpose of ESCA. Honorary members shall be exempt from dues and shall be entitled to all the rights and privileges of membership except voting or being a Director in the Association. All past presidents are eligible to be Honorary Members, upon retirement from the industry.