



EXHIBITION SERVICES & Contractors Association

Membership is open to any company (sole proprietorship, partnership, or corporation) engaged in providing services and materials typically furnished for trade shows, conventions, exhibitions, events, or other meetings. ESCA membership is comprised of seven categories:

Class I: OFFICIAL SERVICE CONTRACTOR

(Voting). Any entity engaging as a general service contractor that has been in business for a minimum of 2 years and produces (6) 200-booth shows in one year, maintains a warehouse, owns exhibition set-up equipment, has ten or more permanent employees, and is capable of complete show production without the use of sub-contractors. Branch offices are included in the calculation of annual dues.

Table with 2 columns: Office type, Fee. Rows: Headquarters Office (\$1,700), Branch offices 1-2 (\$2,600), 3-6 (\$4,300), 7-10 (\$8,400), 11-15 (\$16,700), 16+ (\$19,600)

Class II: SPECIALTY CONTRACTOR

(Voting). Any entity actively engaged as a specialty contractor providing a specific service, i.e., audio visual, electrical, floral, photography, drayage, exhibit construction, booth cleaning, I & D, freight carriers, freight-forwarding, furniture, and equipment rental. Branch offices are included in the calculation of annual dues.

Table with 2 columns: Office type, Fee. Rows: Headquarters Office (\$1,700), Branch offices 1-2 (\$2,600), 3-6 (\$4,300), 7-10 (\$8,400), 11-15 (\$16,700), 16+ (\$19,600)

Class III: ASSOCIATE

(Voting). Any entity that supplies equipment, materials, financial services, internet services, business services, or ancillary services to ESCA member companies

Table with 2 columns: Office type, Fee. Row: Member Office (\$1,900)

Class IV: LABOR ORGANIZATION

(Voting) Any labor organization whose members provide services to Association member companies.

Table with 2 columns: Office type, Fee. Rows: National Headquarters (\$750), Local (\$500)

Class V: VENUE

(Voting). All convention and exhibition venues are eligible for membership in ESCA.

Table with 2 columns: Office type, Fee. Row: Venue (\$600)

Class VI: INDIVIDUAL MEMBER

(Voting). Any individual providing consultation or management services to exhibitions, trade associations, and independent exhibition organizers unaffiliated with Class I, II, or III members. Floor managers are in this category.

Table with 2 columns: Office type, Fee. Row: Individual (\$350)

Class VII: HONORARY MEMBER

(Non-Voting). Any individual who is not otherwise eligible for membership in ESCA elected by a two-thirds majority of the Board of Directors in recognition of significant contributions to the objectives and purpose of ESCA. Honorary members shall be exempt from dues and shall be entitled to all the rights and privileges of membership except voting or being a Director in the Association. All past presidents are eligible to be Honorary Members upon retirement from the industry.