



Exhibition Services & Contractors Association

Membership is open to any company (sole proprietorship, partnership or corporation) engaged in providing services and materials normally furnished for trade shows, conventions, exhibitions and corporate or other meetings. All membership applications must first be approved by ESCA Board of Directors. ESCA membership is comprised of seven categories:

**Class I:
OFFICIAL SERVICE CONTRACTOR**

(Voting). Any entity engaging as an official service contractor that has been in business for a minimum of 2 years and produces (6) 200-booth shows in a one year period, maintains a warehouse, owns exhibition set-up equipment, has 10 or more permanent employees and is capable of complete show production without the use of sub-contractors. Branch offices are included for calculation of annual dues.

Headquarter Office	\$1250
Branch offices 1-2.....	\$1950
3-6.....	\$3250
7-10.....	\$6500
11-15.....	\$13000
16+.....	\$15500

**Class II:
SPECIALTY CONTRACTOR**

(Voting). Any entity actively engaged as a specialty contractor providing a specific service i.e. audio visual, electrical, floral, photography, drayage, exhibit construction, booth cleaning, I & D, freight carriers, freight-forwarding and furniture and equipment rental. Branch offices are included for calculation of annual dues.

Headquarter Office	\$1250
Branch offices 1-2.....	\$1950
3-6.....	\$3250
7-10.....	\$6500
11-15.....	\$13000
16+.....	\$15500

**Class III:
ASSOCIATE**

(Voting). Any entity that supplies equipment, materials, financial services, internet services, business services, or ancillary services to ESCA Member companies.

Member Office	\$1400
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**Class IV:
LABOR ORGANIZATION**

(Non-Voting). Any labor organization whose members provide services to ESCA member companies. Class IV membership must be approved by a majority of the Board of Directors voting at a regularly scheduled meeting or by mail or fax vote.

National Headquarters	\$550
Local.....	\$350

**Class V:
VENUE**

(Voting). All convention and exhibition venues and convention & visitors bureaus are eligible for membership in ESCA.

Facility or Bureau.....	\$475
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**Class VI:
INDIVIDUAL MEMBER**

(Voting). Any person providing consultation or management services to exhibitions, trade associations and independent exhibition organizers that are unaffiliated with Class I, II or III members. Floor managers are in this category.

Individual	\$225
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**Class VII:
HONORARY MEMBER**

(Non-Voting). Any individual not otherwise eligible for membership in ESCA elected by a two-thirds majority of the Board of Directors in recognition of significant contributions to the objectives and purpose of ESCA. Honorary members shall be exempt from dues and shall be entitled to all the rights and privileges of membership except voting or being a Director in the Association. All past presidents are eligible to be Honorary Members, upon retirement from the industry.

PLEASE NOTE: New member dues joining before June 31st are 100% of the above rates and new member dues joining after July 1st are 50% of the above rates.

Exhibition Services & Contractors Association
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